

# Local Energy – Positive Impact

**FY 2024 Annual Results** 

October 28th 2024



## FDE: A COMPLETE SET OF SUSTAINABLE ENERGY SOLUTIONS







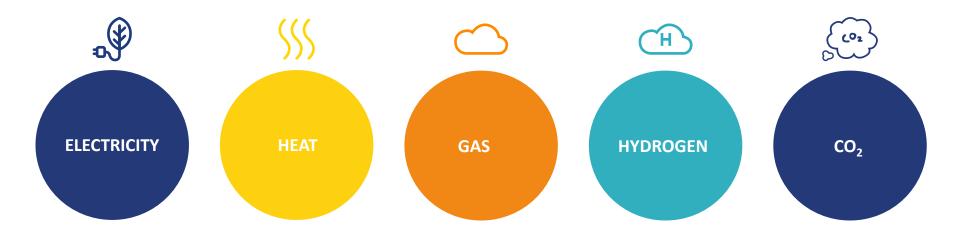
Using low-carbon fuels (biogas/RNG, abandoned mine methane, hydrogen)

# A LEADING PLATFORM FOR LOW-CARBON ENERGIES IN EUROPE

PROVIDING VARIOUS SOLUTIONS

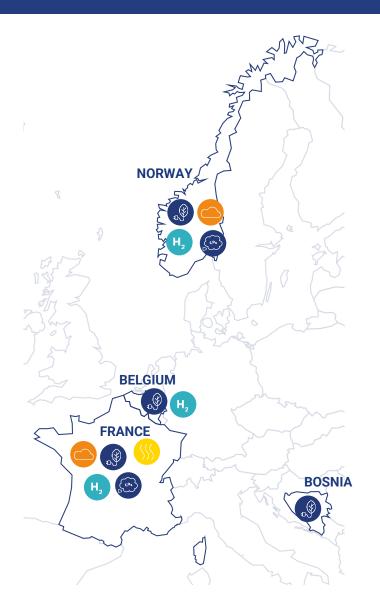


Carbon capture and utilization/storage



## FDE: A DIVERSIFIED PRODUCTION BASE IN EUROPE







## (\*) ELECTRICITY

FRANCE, BELGIUM & BOSNIA NORWAY UNDER DEVELOPPEMENT





#### **HEAT**

**FRANCE** 





## **GAS (incl. RNG)**

FRANCE
NORWAY UNDER DEVELOPEMENT



c. 220 GWH gas annual production



#### **HYDROGEN**

FRANCE, BELGIUM & NORWAY



## $CO_2$

FRANCE & NORWAY UNDER DEVELOPMENT

### HIGHLIGHTS OF FY 2024



## Strategic acquisition in Norway

Purchase of a controlling stake in Greenstat, a leading Norwegian energy player, strengthening our low carbon energy portfolio in hydrogen and solar projects

## Start of first RNG and Bio-CO<sub>2</sub> project in Norway

Initiation of engineering work, signature of contract for feedstocks with local suppliers and permits application completed with the objective to start producing 100 GWh of RNG by year end 2025

## **Award of the Bleue Lorraine concession**

Long term concession awarded till 2040 allowing for low carbon energy and gas supply in Moselle, France

## Financing secure to support our growth' strategy

- Issuance of a third €60 M green bond with Edmond de Rothschild AM (EDRAM)
- New ESG loan of €5.8 M with Arkéa Banque





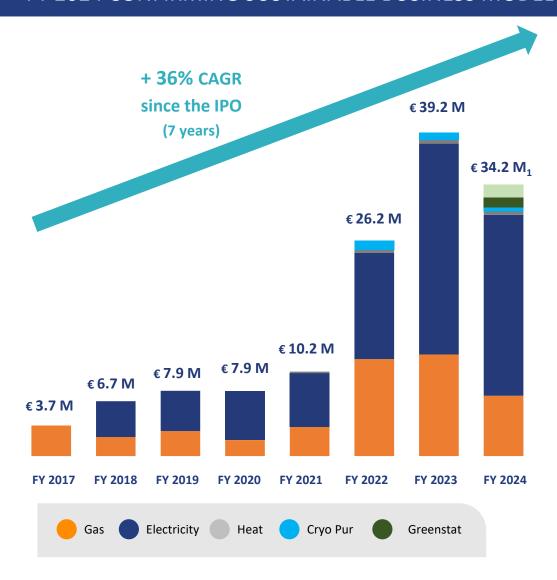
FY 2024 Results

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### FY 2024 CONFIRMING SUSTAINABLE BUSINESS MODEL



6



- FY24 Electricity (69% of total revenues): €21.9 M driven by increase in electricity production volumes (+5%) despite the decline in average selling prices to €144/MWH (FY23: €176/MWH).
- FY24 Gaz (23% of total revenues): €7.3 M, due the unavailability of the GRTgaz transmission network since May 2024 and average selling prices of €38/MWH (FY23: €55/MWH).
- **FY24 Heat:** €410 K (FY23: €459 K)
- FY24 Cryo Pur: €474 K (FY23: €894 K)
- FY24 Greenstat: Additional revenues of €1.3 M from PV projects
- <sup>1</sup> Based on fully consolidation of Drin Energija, on the back of €2.7 M revenues from the 49.5% owned 45 MW solar farm in Petjnik (Drin Energija)

73% of the portfolio under PPAs and ongoing price optimization.

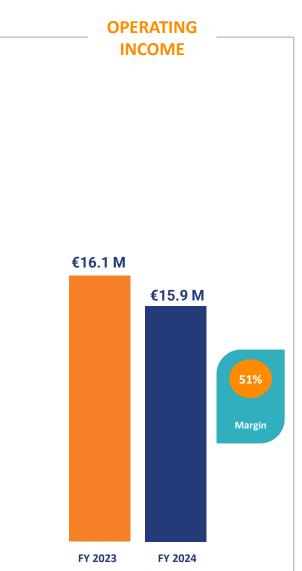
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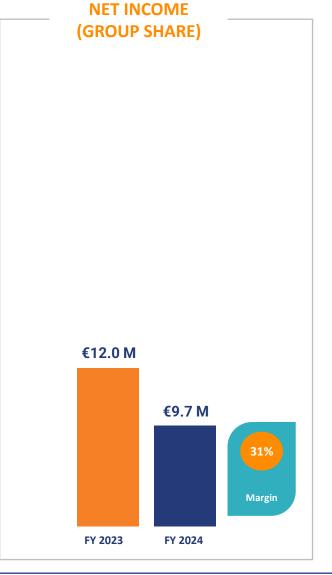
<sup>&</sup>lt;sup>1</sup> Group's sales of € 31.4 M using IFRS 10 with our subsidiary, Drin Energija, qualified as an associated company

## **SOLID FINANCIAL AGGREGATES**









#### SOLID FINANCIAL AGGREGATES



€ thousand	FY 2023	FY 2024
REVENUES	39 227	31 446
Other operating income	1 048	1 339
Opex	(5 208)	(7 350)
G&A	2 (8 450)	(9 640)
Other revenues and expenses	37	2 059
Share of profit of associates - operating	3	1 874
EBITDA % of revenues	26 654 68 %	19 728 63 %
Net provisions	(541)	(11)
Depreciation and amortization	4 (9 880)	(3 828)
OPERATING INCOME % of revenues	16 133 <i>41</i> %	15 888 <i>51</i> %
FINANCIAL RESULT	5 (1 757)	(2 651)
Share of profit of associates - operating	3	(1 296)
Current and deferred taxes	(2 545)	(2 804)
NET INCOME GROUP SHARE % of revenues	11 973 31 %	9 721 31 %
Interest share not giving control	6 (144)	(583)
NET INCOME	11 830	9 138

- 1 Continuous cost control: COGS representing 23% of the revenues (FY 23 included €1M of Arenh (electricity) rights retroceded)
- In an inflationary environment, **normative SG&A** are stable to €6.7M (excluding free awarded shares recognition under IFRS and Greenstat integration). Greenstat G&A (addition of 18 ETP) of €1.3M are still under rationalization
- 3 Contribution of Drin Energija (49.5% WI) over the 4-month (as accounted as associated company under IFRS 10)
- 4 FY23 included abandonment of the Diebling well (not required for the development of the Lorraine concession) for €6.8M
- 5 Financial costs of €3.1 M on the back of the new €10M Green bond and €5.8M ESG financing for CHP in France
- Minority interests in Cellcius (49%), FalkenSun (25%), Cryo Pur (4%), and Greenstat (43.7%)

Confirms the robustness of the FDE's economic model

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## SOLID FINANCIAL STRUCTURE

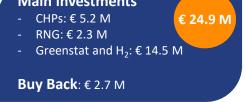


## ASSET EQUITY & LIABILITIES

€ 200 M (+ € 37 M)







Net Debt: € 34 M (+ €8 M)

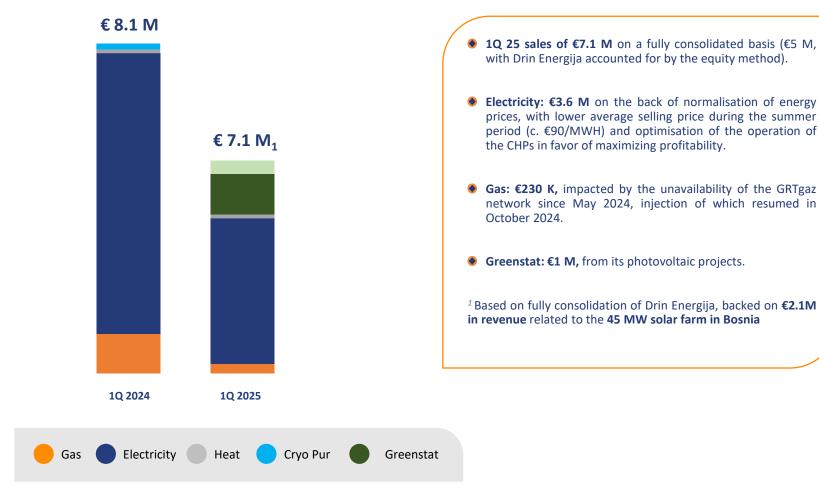
Net Debt/EBITDA: 1,7x

@ average cost of 4.5%

This will finance the Group's future development while limiting the use of equity

## Q1 2024 REVENUES: TOWARDS RECOVERY IN GAS BUSINESS AND NEW CHPs BEING INSTALLED





<sup>&</sup>lt;sup>1</sup> Group's sales with Drin Energija (qualified as an associated company under IFRS 10) of € 5.0 M

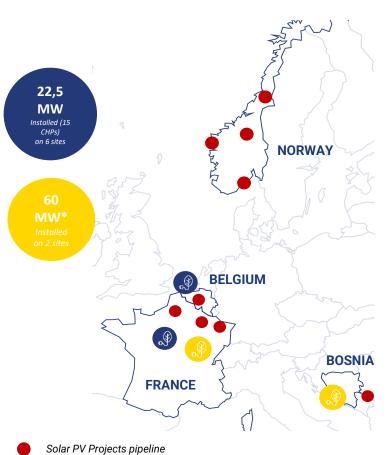
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## ELECTRICITY: COGENERATION AND SOLAR PORTFOLIO







#### PIPELINE UNTIL 2026 (62,5 MW)

## **ANGRES** Capacity: 3MW (2CHPs) Expected COD: 2024 **ROUVIGNIES** Capacity: 4,5MW (3CHPs)

Expected COD: 2025

**ESTEVELLES** Capacity: 4,5MW (3CHPs) Expected COD: 2026

NOE-1 Capacity: 1,5MW (1CHP) Expected COD: 2026

**PETRIA** Capacity: 3MW (2CHPs) Expected COD: 2026

**FOLSCHVILLER** 

Capacity: 7 MWc Expected COD: 2026

#### **ENGENE**

Capacity: 6 MWc Expected COD: 2025

#### **GLAMSLAND**

Capacity: 9 MWc Expected COD: 2025

#### **REDDAL**

Capacity: 9 MWc Expected COD: 2026

### **PETJNIK ESS 2**

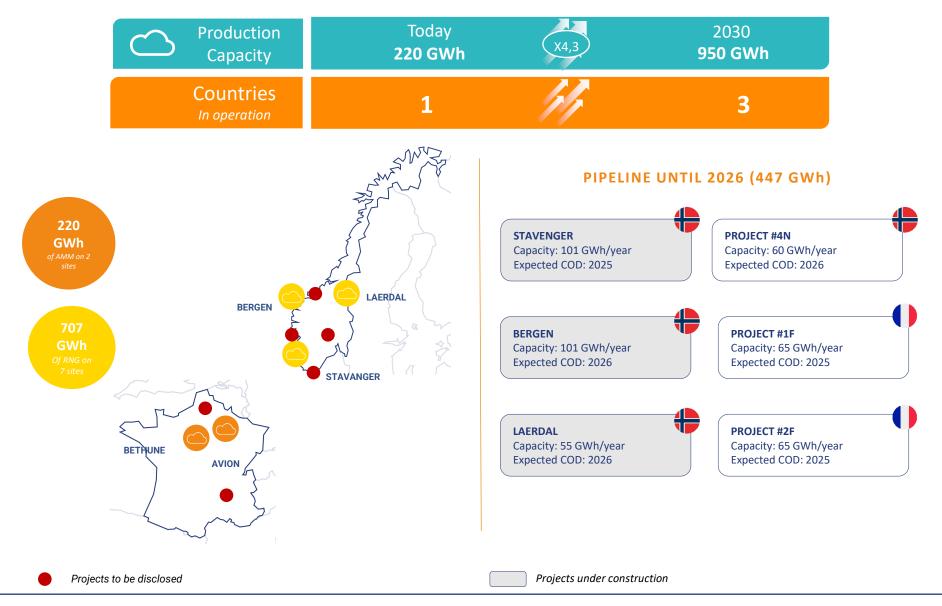
Capacity: 22 MWc Expected COD: 2025

Projects under construction



## RNG PORTFOLIO DEVELOPMENT PLAN





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## HYDROGEN ASSETS AND PROJECTS





- 1 H2 Project under development in France, converting gas reserves into Blue H2 associated with CCUS
- 1 natural **H2** appraisal site in France, a larger portfolio under construction
- 1 H2 Pilot site in Belgium as part of EDF and Materia Nova consortium
- 1 renewable **H2** site in production in Norway

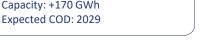




## **HYDROGEN PIPELINE** (excluding Lorraine)<sub>1</sub>

**AGDER Phase 1** Capacity: 85 GWh Expected COD: 2027

**AGDER Phase 2** Capacity: +170 GWh



Projects under construction

<sup>&</sup>lt;sup>1</sup> Lorraine pipeline will come on stream in 2027 on 3 sites (Lachambre, Tritteling and Pontpierre)

## FDE'S 2030 GROWTH PLAN







ANNUAL REVENUES

In €M

> €175 M



**EBITDA**In €M

> €85 M



EMISSIONS CO<sub>2</sub> EQ Avoided annually

> 20 MT/y



## FDE LISTING



#### **KEY CORPORATE INFORMATION**

(as of October 25<sup>th</sup>, 2024)

**Listing** Euronext Paris

Share price €28.35/ share

Shares outstanding 5,2 M

Market capitalisation €189 M

Ticker



FR0013030152 ISIN CODE

#### **SELL SIDE COVERAGE**

√ BUY

**4>** 

**Target Price: €59** 

HAUCK & AUFHÄUSER
PRIVATBANK SEIT 1796

Mars 2024

Analyst: cornelis.kik@ha-ib.de

√ BUY

TP

**Target Price: €70** 

October 2024

Analyst: vnikolova@midcap.com

√ BUY



Target Price: €52

ODDO BHF

October 2024

Analyst: anis.zgaya@oddo-bhf.com

^ ROA

Hannam&Partners

**Target Price: €90** 

June 2024

Analyst: anish@hannam.partners



## FDE

Code Reuters: FDEL, PA - Code Bloomberg: FDE, FD

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