

# Local Energy – Positive Impact

**Corporate Presentation** 

Mai 2023



#### FDE: BUILT FOR SUCCESS



# Developing the leading negative carbon energy producer

• Over 3,5 Million tons of CO2eq emissions currently avoided annually\* with 22,5MW of installed CHP capacity

# With a pan European footprint

• In operations in 4 countries (France, Belgium, UK, Norway)

- 7 sites producing electricity
- 2 sites producing and/or injecting gas
- 2 sites producing heat
- 2 sites where FDE technology is used to produce Liquefied Bio-Gas (LBG) and Bio-CO2

#### **Trusted by Tier 1 Partners**

- Financially sound and reliable clients (Total Energies, EDF, Gazel...)
- Strong banking relationship (Edmond de Rothschild, BPI, Société Générale, ING, Crédit Agricole group, Caisse d'Epargne...)
- Large shareholders base (leading energy FO, Arbevel, Allianz, Amiral, Amundi, HSBC...)

# Management with a proven track record and recognized expertise

- Unique mix of scientific, financial and technical background with project management and capital markets expertise
- · Recognised ESG policy: leading European SME in the energy sector since 2016 by Gaia Rating (Ethi Finance)

# On a fast growth trajectory profitable

- H1 2023 EBITDA: 15,8 M€
- H1 2023 EBITDA margin: 74%
- H1 2023 NET PROFIT: 10,4 M€
- On track to achieve over 100 M€ of revenues and 50 M€ of EBITDA by FY2026

# With financial capabilities to support its objectives

- 27 M€ of cash in hands as of 31/12/22
- 15 M€ of undraw debt facility (under EDRAM's first green bond)
- 20 M€ additional green bond secured with EDRAM at the end of September 2022

<sup>\* 1,4</sup> Million tons are certified - Sources: 2019 Ineris certification updated with a Global Warming Potential of 82,5 (AR6 – IPCC) and including the Béthune and Avion 7 site (FDE extrapolation), 2022 Polytechnic University Mons study

#### OUR PORTFOLIO OF SUSTAINABLE ENERGY SOLUTIONS





**GAS** 

- Abandoned Mine Methane (AMM) 2 sites (300 GWh)
- Coal Bed Methane (CBM) Awaiting state approval on the application for a long term production permit
- Liquefied Biogas (LBG) 2 sites (12 tons/day)



**POWER** 

- Abandoned Mine Methane (AMM) 6 sites (22,5 MW)
- Photovoltaic (Solar) 1 site (15 MW)



**HEAT** 

- Abandoned Mine Methane (AMM) 1 site (3 MW)
- Thermal Solar 1 site (2 MW)



**HYDROGEN** 

- H2 via Pyrolysis Member of a Belgium consortium led by EDF
- H2 via Steam reforming with CCUS Feasibility study ongoing



CO<sub>2</sub>

- Black Carbon Member of Belgium consortium led by EDF
- · Carbon storage (CCUS) Lead Member of French Research program with CNRS and University of Lorraine to store carbon in coal seams
- Bio-CO<sub>2</sub> 2 sites (15 tons/day)

### OUR CONTRIBUTION TO THE UNITED NATIONS' SDG







AFFORDABLE AND CLEAN ENERGY





Reduction of annual energy bill of €400/year/household



INDUSTRY, INNOVATION AND INFRASTRUCTURE





8 FAMILY OF INTERNATIONAL PATENTS
Innovative system to upgrade biogas and  $CO_2$  into LBG and Bio- $CO_2$ 



CLIMATE ACTION



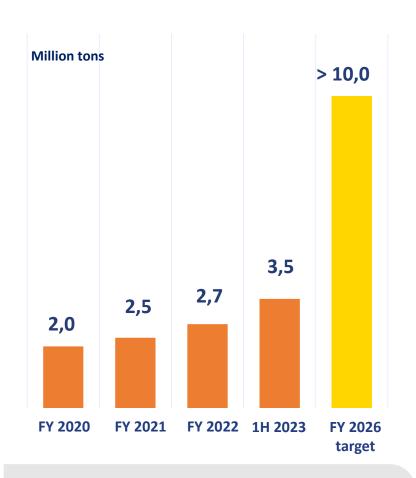


OVER 3,5 MILLION TONS CO2eq EMISSIONS AVOIDED ANNUALLY (of which 1,4 Million tons are certified)\*

<sup>\*</sup> Sources: 2019 Ineris certification updated with a Global Warming Potential of 82,5 (AR6 – IPCC) and including the Béthune site and Avion 7 capacities (FDE extrapolation), 2022 Polytechnic University Mons study

#### **ESG HIGHLIGHTS**





E: Only energy producer with a negative carbon footprint

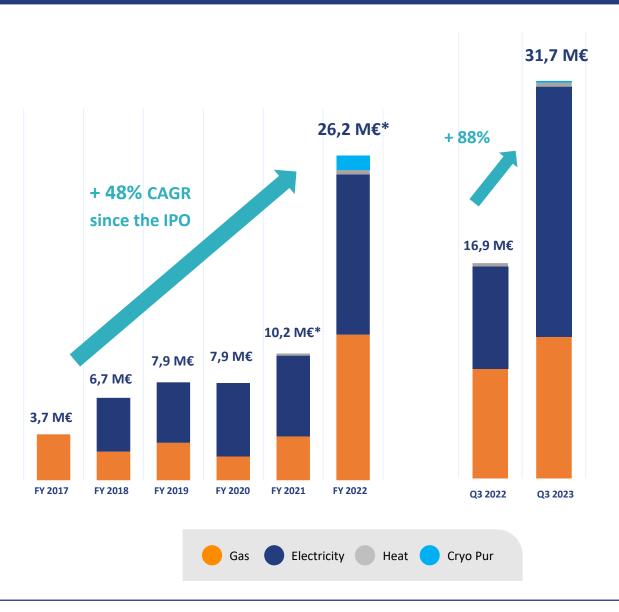
S: Excellent HSE record

G: Climate-Related Performance Criteria
Added to group incentive plan

CO2eq emissions avoided during relevant fiscal year\*

### Q3 2023: STRONG REVENUES ACCELERATION CONFIRMATION





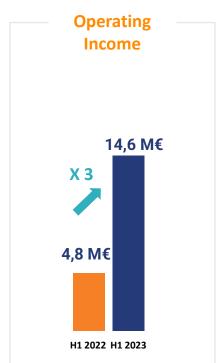
- Q3 23 Gaz: 11 M€ (+29%)
- Q3 23 Electricity: 20 M€ (+145%, with the contribution from the 15 MW PV plant and average selling price of 185€/MWH)
- 27% of CHP portfolio under feed in tariffs
- On the PPA, over 65% of 2023 CHPs volumes fixed at 210 €/MWH until end of 2023

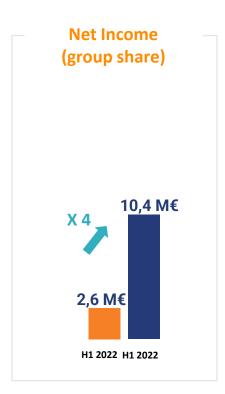
## 1H 2023: OUTSTANDING GROWTH IN FINANCIAL AGGREGATES









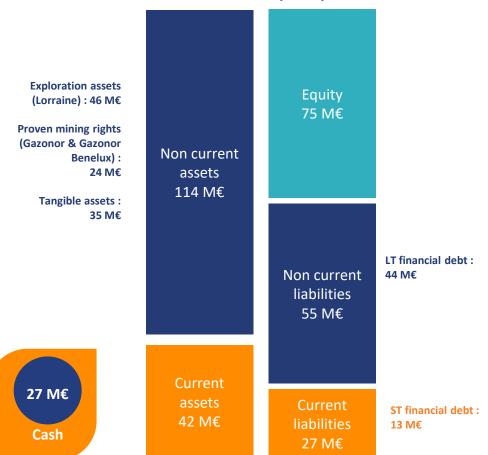


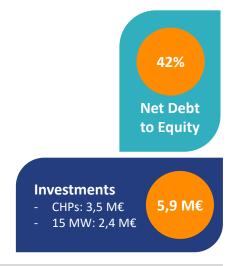
#### 1H 2023: SOLID FINANCIAL STRUCTURE





157 M€ (+7%)





Total Debt: 57 M€

Net Debt: 31 M€

Over 25M€ available under the Green Bond to develop FDE's lowcarbon energy portfolio in Europe

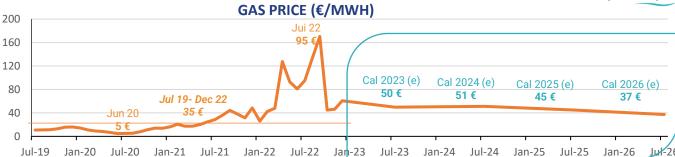
#### SUSTAINED ENERGY PRICES OUTLOOK



Gas revenues:

3% fixed for over 15 years at
over 25€/MWH

Remaining is exposed to spot



#### CHP revenues (no price cap):

- 27% fixed for 10 years at 74€/MWH
  - Over 75% is fixed at c.
     195€/MWH for FY23
- 47% of FY24 at c. 230€/MWH
- 6% of FY25 at c. 150€/MWH
- 6% of FY26 at c. 120€/MWH
- Remaining is exposed to spot

Heat revenues: 100% fixed for over 15 years

#### **ELECTRICTY PRICE IN BELGIUM(€/MWH)**

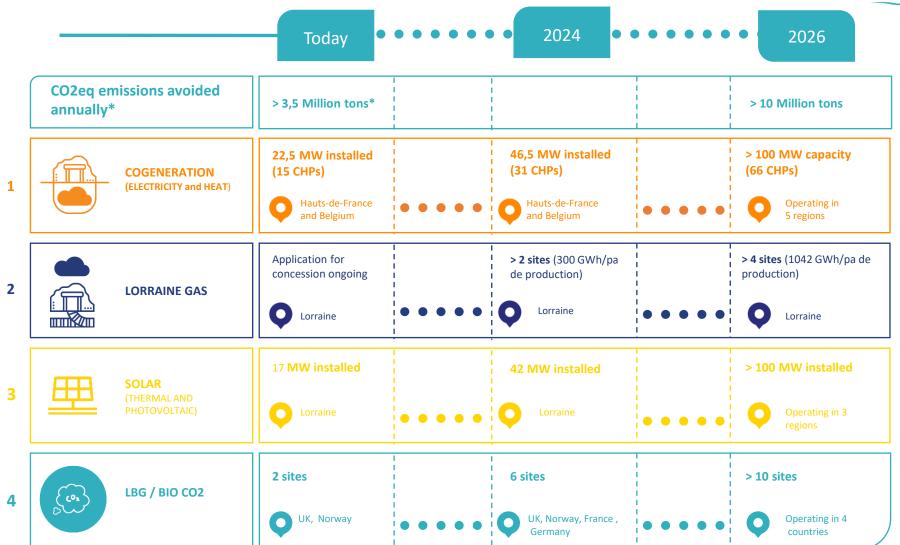


#### **ELECTRICTY PRICE IN FRANCE (€/MWH)**



#### FDE'S 2026 GROWTH PLAN





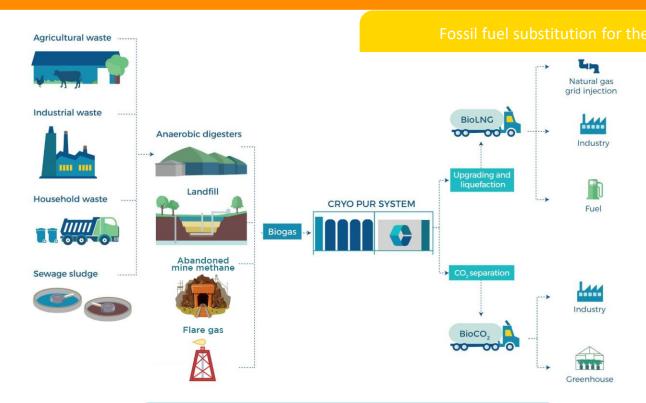
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## CRYO PUR'S DOUBLE POSITIVE IMPACT...



Methane emission mitigation for farmers, cooperatives, waste managers, industrials and oil producers



#### A unique technology

- Minimal energy consumption
- Maximum biomethane recovery (no methane slip)
- All CO<sub>2</sub> recovered (no CO<sub>2</sub> emission in the process)
  - High liquid CO<sub>2</sub> (99.9% purity) and LBG quality
    - Full integrated system, easy to operate



## LBG AND BIO-CO<sub>2</sub> PROJECT ECONOMICS



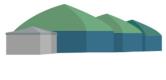
Growth market with Biogas demand to increase from 35 bcm to at least 70-199 bcm by 2030 (x2-5) (1)



# Total CAPEX 22 M€

Cryo Pur equipment (10 M€), Bio Digester etc. Financed through 80% debt, 5% equity and 15% subsidies

PRODUCTION	REVENUES	
17 tons/d LBG	9,0M€/Year <sup>(2)</sup>	
		K
31 tons/d Bio-CO2	1,6M€/Year <sup>(2)</sup>	





#### **OPEX**

Intrants **2,3M€/Year**<sup>(2)</sup>

Electricity **1,7M€/Year** 

Maintenance 400k€/Year

PAY-BACK

< 5 years

**NPV 8%** 

> 15 M€

<sup>\*1750</sup> Nm3 biogas treated with 60% CH4





## FY 2026 TARGETS

> 100 M€ annual revenues

**EBITDA** > **50 M€** 

> 10 M tons of CO2<sub>eq</sub> emissions avoided per year

#### THE COMPANY LISTING



#### **KEY CORPORATE INFORMATION**

(as of 9 May 2023)

Listing

**Share price** 

**Shares outstanding** 

**Market capitalisation** 









**Euronext Paris** 

€35,75 / share

5,2 M

186 M€

#### **SELL SIDE COVERAGE**



**Target Price: €74** 

Mars 2023

Analyst: simon.jouck@ha-ib.de

**Target Price: €72** 

Mars 2023

Analyst: vnikolova@midcapp.com

**Target Price: €55** 

Avril 2023

Analyst: anis.zgaya@oddo-bhf.com

**EXANE BNP PARIBAS** 

ODDO BHF

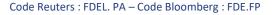
HAUCK & AUFHÄUSER

PRIVATBANK SEIT 1796

**Target Price: €28-48** 

Mars 2023

Analyst: thomas.martin@exanebnpparibas.com





Annexes



#### SIGNIFICANT GAS RESERVES



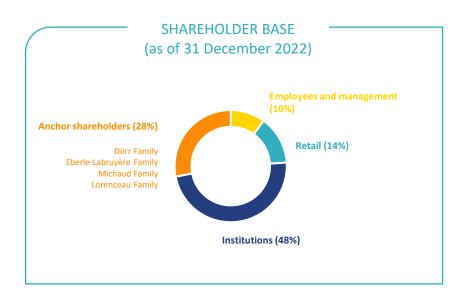
Sites	2P Reserves (in millions of m3)	Annual production (3) (in millions of m3)	In production since
Hauts-de-France (1)	3 552	51,0	5
Belgium <sup>(1)</sup>	358	11,7	3
Lorraine (2)	2 144	Under development	Production tests only
Total	6 054	62,7	

- (1) Certification DMT 2021 (2P pure gas)
- (2) Certification MHA Petroleum 2018 (2P pure gas)
- (3) Estimated production including 10 CHP (power + gas) in France and 5 CHP (power) in Belgium

Over 150 MW additional capacity could be installed out of 2P reserves excl. Lorraine

#### FINANCIAL SUPPORT











#### FDE: A RECOGNIZED OPERATOR SUPPORTED BY TIER 1 PARTNERS



#### SCIENTIFICALLY PROVEN





















#### INSTITUTIONAL BACK UP













#### **CERTIFIED APPROACH**











#### **OUR COMMERCIAL PARTNERS**













#### **OUR FINANCIAL PARTNERS**



















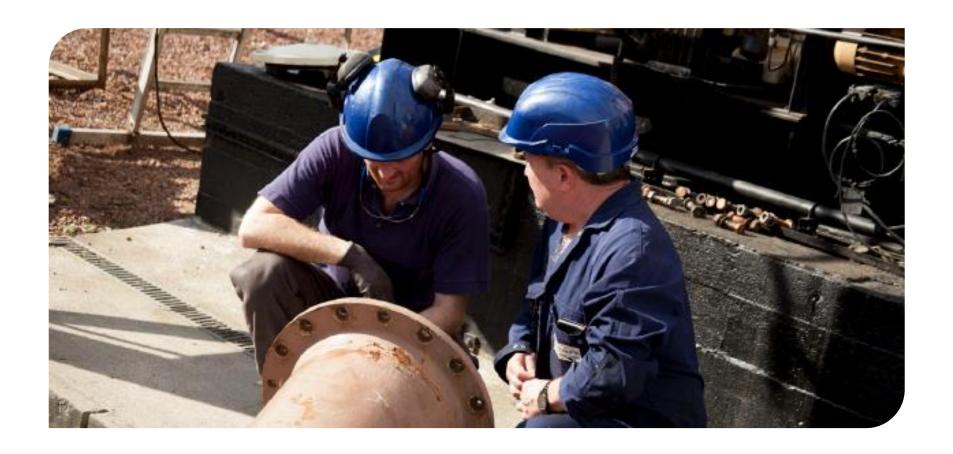












### FDE

Code Reuters: FDEL. PA - Code Bloomberg: FDE.FD

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