

# Local Energy – Positive Impact

**Corporate Presentation** 

Mai 2023





Developing the leading negative carbon energy producer	• Over 3,5 Million tons of CO2eq emissions currently avoided annually* with 22,5MW of installed CHP capacity		
With a pan European footprint	<ul> <li>In operations in 4 countries (France, Belgium, UK, Norway)</li> <li>7 sites producing electricity</li> <li>2 sites producing and/or injecting gas</li> <li>2 sites producing heat</li> <li>2 sites where FDE technology is used to produce Liquefied Bio-Gas (LBG) and Bio-CO2</li> </ul>		
Trusted by Tier 1 Partners	<ul> <li>Financially sound and reliable clients (Total Energies, EDF, Gazel)</li> <li>Strong banking relationship (Edmond de Rothschild, BPI, Société Générale, ING, Crédit Agricole group, Caisse d'Epargne)</li> <li>Large shareholders base (leading energy FO, Arbevel, Allianz, Amiral, Amundi, HSBC)</li> </ul>		
Management with a proven track record and recognized expertise	<ul> <li>Unique mix of scientific, financial and technical background with project management and capital markets expertise</li> <li>Recognised ESG policy: leading European SME in the energy sector since 2016 by Gaia Rating (Ethi Finance)</li> </ul>		
On a fast growth trajectory profitable	<ul> <li>H1 2023 EBITDA: 15,8 M€</li> <li>H1 2023 EBITDA margin: 74%</li> <li>H1 2023 NET PROFIT: 10,4 M€</li> <li>On track to achieve over 100 M€ of revenues and 50 M€ of EBITDA by FY2026</li> </ul>		
With financial capabilities to support its objectives	<ul> <li>27 M€ of cash in hands as of 31/12/22</li> <li>15 M€ of undraw debt facility (under EDRAM's first green bond)</li> <li>20 M€ additional green bond secured with EDRAM at the end of September 2022</li> </ul>		

\* 1,4 Million tons are certified - Sources: 2019 Ineris certification updated with a Global Warming Potential of 82,5 (AR6 – IPCC) and including the Béthune and Avion 7 site (FDE extrapolation), 2022 Polytechnic University Mons study

## OUR PORTFOLIO OF SUSTAINABLE ENERGY SOLUTIONS

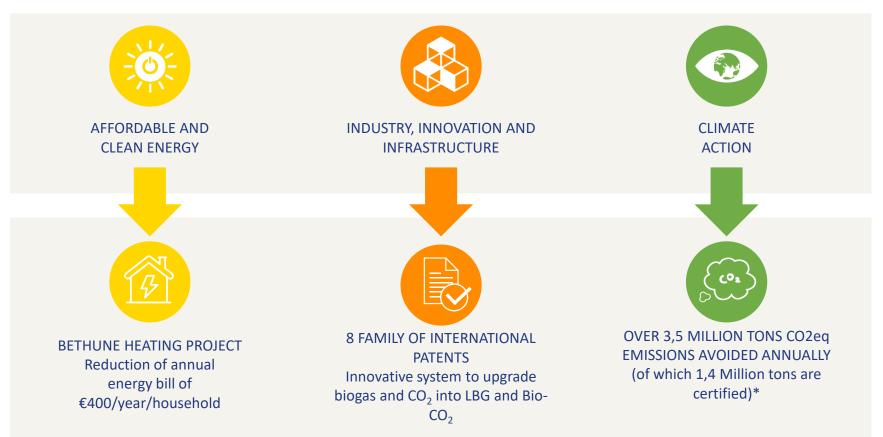


GAS	<ul> <li>Abandoned Mine Methane (AMM) – 2 sites (300 GWh)</li> <li>Coal Bed Methane (CBM) – Awaiting state approval on the application for a long term production permit</li> <li>Liquefied Biogas (LBG) – 2 sites (12 tons/day)</li> </ul>
POWER	<ul> <li>Abandoned Mine Methane (AMM) – 6 sites (22,5 MW)</li> <li>Photovoltaic (Solar) – 1 site (15 MW)</li> </ul>
HEAT	<ul> <li>Abandoned Mine Methane (AMM) – 1 site (3 MW)</li> <li>Thermal Solar - 1 site (2 MW)</li> </ul>
HYDROGEN	<ul> <li>H2 via Pyrolysis - Member of a Belgium consortium led by EDF</li> <li>H2 via Steam reforming with CCUS – Feasibility study ongoing</li> </ul>
CO2	<ul> <li>Black Carbon – Member of Belgium consortium led by EDF</li> <li>Carbon storage (CCUS) – Lead Member of French Research program with CNRS and University of Lorraine to store carbon in coal seams</li> <li>Bio-CO<sub>2</sub> – 2 sites (15 tons/day)</li> </ul>

## OUR CONTRIBUTION TO THE UNITED NATIONS' SDG



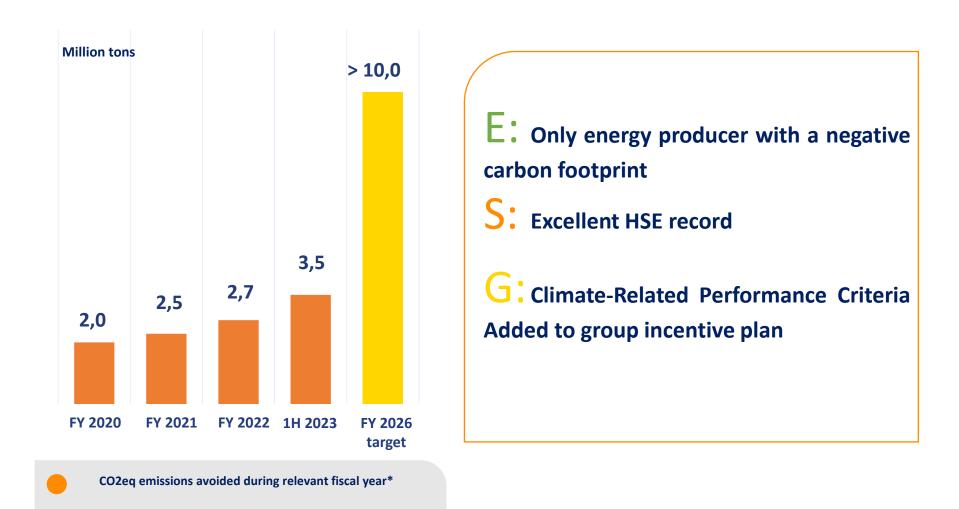




\* Sources: 2019 Ineris certification updated with a Global Warming Potential of 82,5 (AR6 – IPCC) and including the Béthune site and Avion 7 capacities (FDE extrapolation), 2022 Polytechnic University Mons study

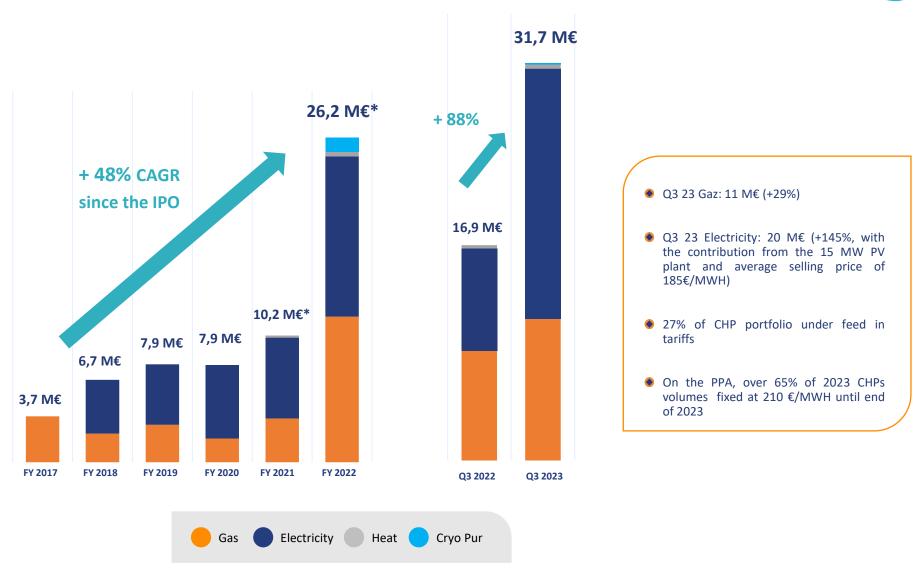
## ESG HIGHLIGHTS





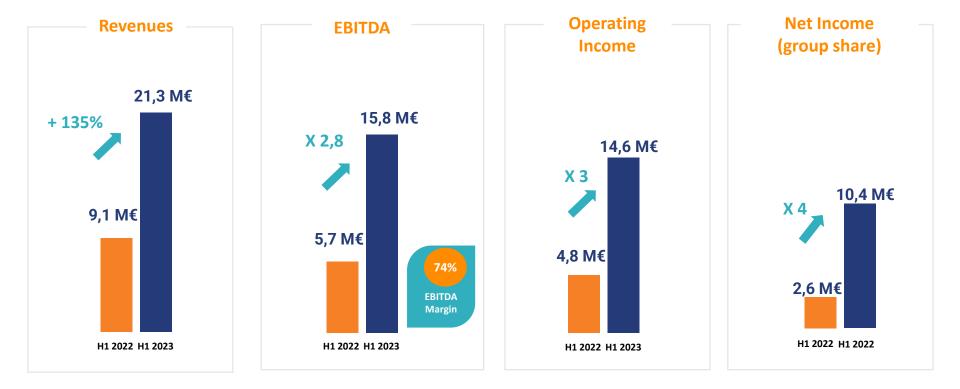
## Q3 2023: STRONG REVENUES ACCELERATION CONFIRMATION





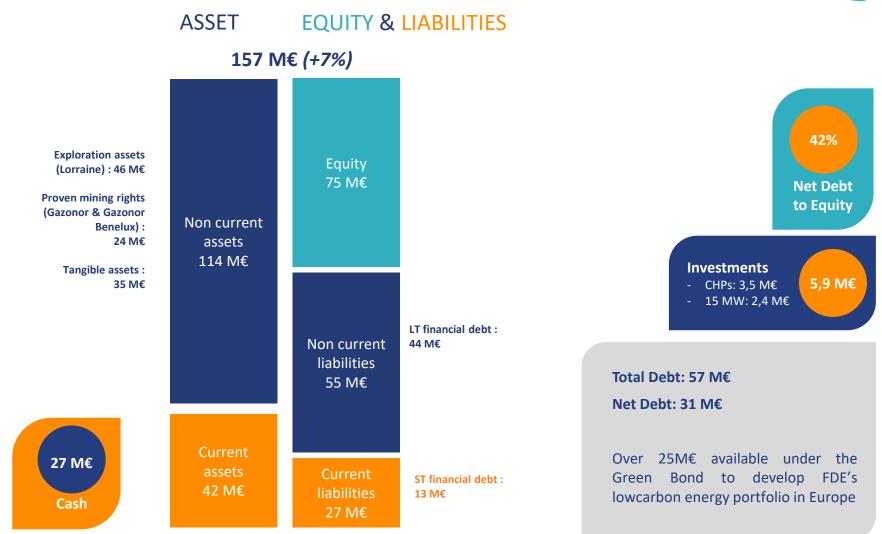
## 1H 2023: OUTSTANDING GROWTH IN FINANCIAL AGGREGATES





## 1H 2023 : SOLID FINANCIAL STRUCTURE



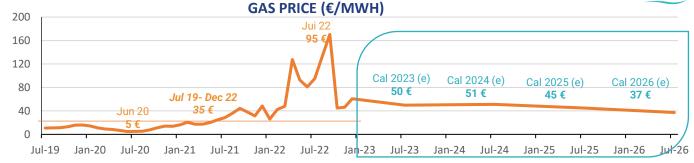


## SUSTAINED ENERGY PRICES OUTLOOK

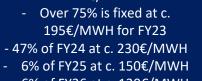


9

Gas revenues: 3% fixed for over 15 years at over 25€/MWH Remaining is exposed to spot



 CHP revenues (no price cap):
 27% fixed for 10 years at 74€/MWH



- 6% of FY26 at c. 120€/MWH

 Remaining is exposed to spot

**ELECTRICTY PRICE IN BELGIUM(€/MWH)** 







Heat revenues: 100% fixed for over 15 years

## FDE'S 2026 GROWTH PLAN





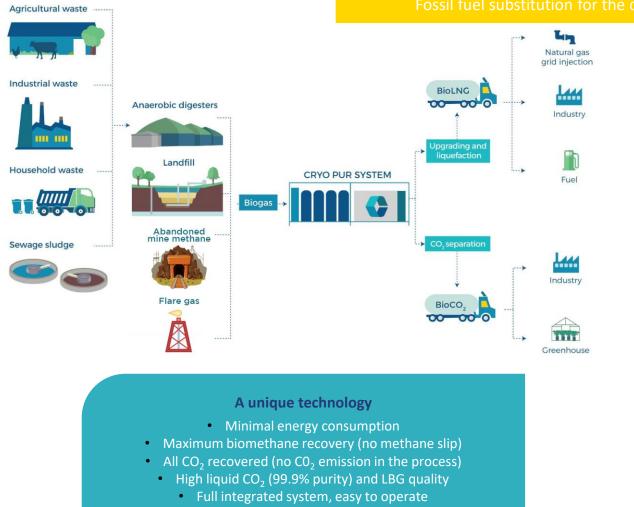
\* Of which 1.4Mtons is certified - Sources: 2019 Ineris certification updated with a Global Warming Potential of 82,5 (AR6 – IPCC) and including the Béthune and Avion 7 sites (FDE extrapolation), 2022 Polytechnic University Mons study



## CRYO PUR'S DOUBLE POSITIVE IMPACT...



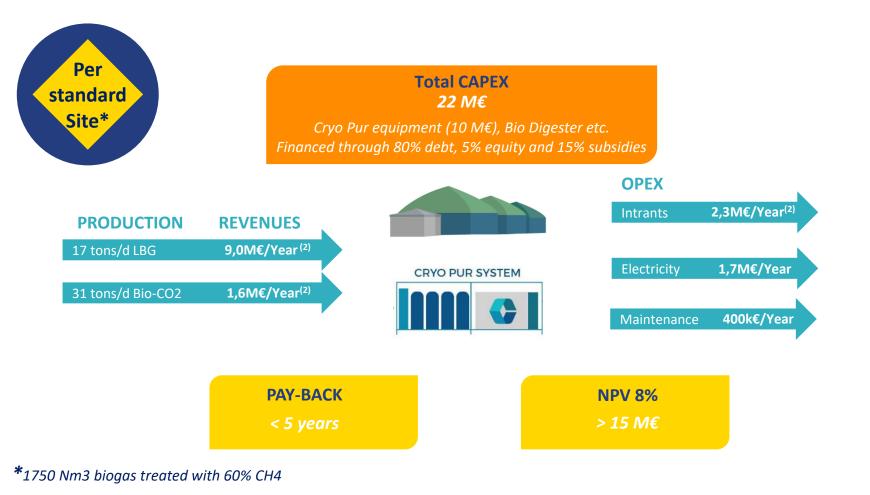
Methane emission mitigation for farmers, cooperatives, waste managers, industrials and oil producers



## LBG AND BIO-CO<sub>2</sub> PROJECT ECONOMICS



### Growth market with Biogas demand to increase from 35 bcm to at least 70-199 bcm by 2030 (x2-5) <sup>(1)</sup>



{ cos }





## FY 2026 TARGETS

## > 100 M€ annual revenues

EBITDA
> 50 M€

> 10 M tons of CO2<sub>eq</sub> emissions avoided per year



#### **KEY CORPORATE INFORMATION SELL SIDE COVERAGE** (as of 9 May 2023) HAUCK & AUFHÄUSER Target Price: €74 PRIVATBANK SEIT 1796 Mars 2023 **Euronext Paris** Listing Analyst: simon.jouck@ha-ib.de €35,75 / share **Share price** 5,2 M **Shares outstanding** Target Price: €72 Mars 2023 186 M€ Market capitalisation Analyst: vnikolova@midcapp.com ODDO BHF Target Price: €55 Avril 2023 Analyst: anis.zgaya@oddo-bhf.com LFDE ELIGIBLE FR0013030152 PEA LISTED **ISIN CODE** EXANE BNP PARIBAS EURONEXT Target Price: €28-48 Mars 2023 Analyst: thomas.martin@exanebnpparibas.com





Sites	2P Reserves (in millions of m3)	Annual production <sup>(3)</sup> (in millions of m3)	In production since
Hauts-de-France <sup>(1)</sup>	3 552	51,0	5
Belgium <sup>(1)</sup>	358	11,7	3
Lorraine <sup>(2)</sup>	2 144	Under development	Production tests only
Total	6 054	62,7	

(1) Certification DMT 2021 (2P pure gas)

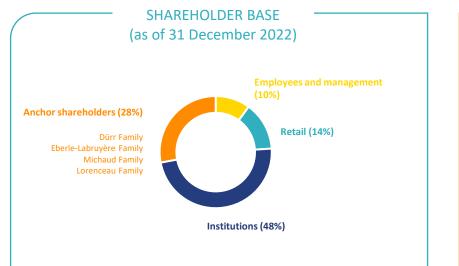
(2) Certification MHA Petroleum 2018 (2P pure gas)

(3) Estimated production including 10 CHP (power + gas) in France and 5 CHP (power) in Belgium

Over 150 MW additional capacity could be installed out of 2P reserves excl. Lorraine

## **FINANCIAL SUPPORT**







#### LONG-TERM, SEASONED ENERGY INVESTORS



## FDE: A RECOGNIZED OPERATOR SUPPORTED BY TIER 1 PARTNERS







### FDE

Code Reuters : FDEL. PA - Code Bloomberg : FDE.FD

Tel : +33 (0)3 87 04 32 11 ir@francaisedelenergie.fr www.francaisedelenergie.fr

