

Local Energy – Positive Impact
October 26th 2022



FDE: BUILT FOR SUCCESS



Developing the leading negative carbon energy producer

• Over 3,5 Million tons of CO2eq emissions currently avoided annually* with 22,5MW of installed CHP capacity

With a pan European footprint

• 12 sites already in operation in 4 countries (France, Belgium, UK, Norway)

- 6 sites producing electricity
- 2 sites producing and/or injecting gas
- 2 sites producing heat
- 2 sites where FDE technology is used to produce Liquefied Bio-Gas (LBG) and Bio-CO2

Trusted by Tier 1 Partners

- Financially sound and reliable clients (Total Energies, EDF, Gazel...)
- Strong banking relationship (Edmond de Rothschild, BPI, Société Générale, ING, Crédit Agricole group, Caisse d'Epargne...)
- Large shareholders base (leading energy FO, Arbevel, Allianz, Amiral, Amundi, HSBC...)

Management with a proven track record and recognized expertise

- Unique mix of scientific, financial and technical background with project management and capital markets expertise
- Recognised ESG policy: 65/100 Gaia Rating (Ethi Finance), leading European SME in the energy sector since 2016

On a fast growth trajectory profitable

- FY 2022 EBITDA: 16,4 M€
- FY 2022 EBITDA margin: 62% (66% excl. Cryo Pur)
- FY 2022 NET PROFIT: 7,3 M€
- On track to achieve over 100 M€ of revenues and 50 M€ of EBITDA by FY2026

With financial capabilities to support its objectives

- 24 M€ of cash in hands as of 30/06/22
- 12 M€ of undraw debt facility (under EDRAM's first green bond)
- 20 M€ additional green bond secured with EDRAM at the end of September 2022

Code Reuters: FDEL. PA – Code Bloomberg: FDE.FP

^{* 1,4} Million tons are certified - Sources: 2019 Ineris certification updated with a Global Warming Potential of 82,5 (AR6 – IPCC) and including the Béthune site (FDE extrapolation), 2022 Polytechnic University Mons study

OUR PORTFOLIO OF SUSTAINABLE ENERGY SOLUTIONS





• Abandoned Mine Methane (AMM) – 2 sites (300 GWh)

- Coal Bed Methane (CBM) Awaiting state approval on the application for a long term production permit
- Liquefied Biogas (LBG) 2 sites (12 tons/day)



POWER

- Abandoned Mine Methane (AMM) 6 sites (22,5 MW)
- Photovoltaic (Solar) 1 site to start production in October 22 (15 MW)



HEAT

- Abandoned Mine Methane (AMM) 1 site (3 MW)
- Thermal Solar 1 site (2 MW)



HYDROGEN

- H2 via Pyrolysis Member of a Belgium consortium led by EDF
- H2 via Steam reforming with CCUS Feasibility study ongoing



CO₂

- Black Carbon Member of Belgium consortium led by EDF
- Carbon storage (CCUS) Lead Member of French Research program with CNRS and University of Lorraine to store carbon in coal seams
- Bio-CO2 2 sites (15 tons/day)

OUR CONTRIBUTION TO THE UNITED NATIONS' SDG







AFFORDABLE AND CLEAN ENERGY





Reduction of annual energy bill of €400/year/household



INDUSTRY, INNOVATION AND INFRASTRUCTURE





8 FAMILY OF INTERNATIONAL
PATENTS
Innovative system to upgrade
biogas and CO2 into LBG and BioCO2



CLIMATE ACTION





OVER 3,5 MILLION TONS CO2eq EMISSIONS AVOIDED ANNUALLY (of which 1,4 Million tons are certified)*

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BEST-IN-CLASS EXTRA FINANCIAL RANKING





ESG HIGHLIGHTS





- E: Only energy producer with a negative carbon footprint
- **S**: Excellent HSE record
- G: Climate-Related Performance Criteria
 Added to group incentive plan

CO2eq emissions avoided during relevant fiscal year*





Record FY2022 Results

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FY2022: STRONG REVENUES ACCELERATION





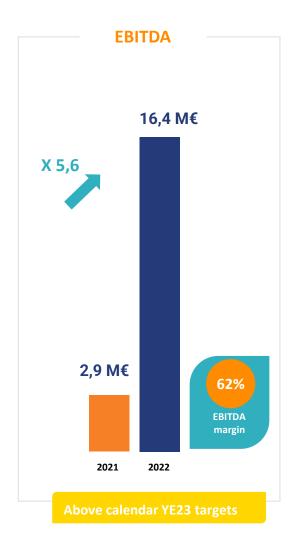
FY22 Sales: +156% yoy

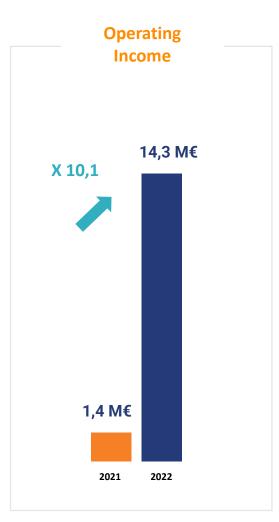
- Improvement of gas, electricity and heat sold volumes: + 30% new CHPs installations (+7,5 MW in Anderlues since January 2022)
- Strong gas prices in France and electricity prices in Belgium
- Contribution of Cryo Pur for 1,2 M€ during 6 months of FY2022

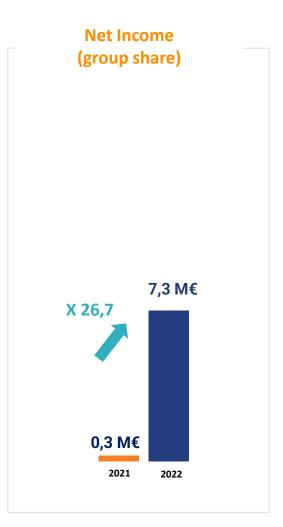
30% of revenues under long-term fixed contracts

OUTSTANDING GROWTH IN FINANCIAL AGGREGATES





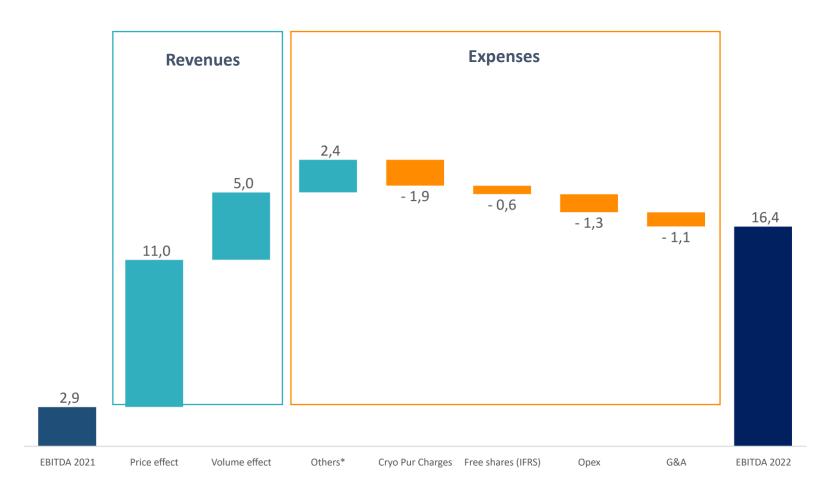




SOLID EBITDA THANKS TO EFFICIENT OPERATING COST CONTROL



€ in million



Normative SG&A of 4,4 M€ (excluding Cryo Pur costs and free warded shares)
Inflationary environment with increased personnel costs, development and acquisition costs inherent to FDE's growth

INCREASED GROUP PROFITABILITY

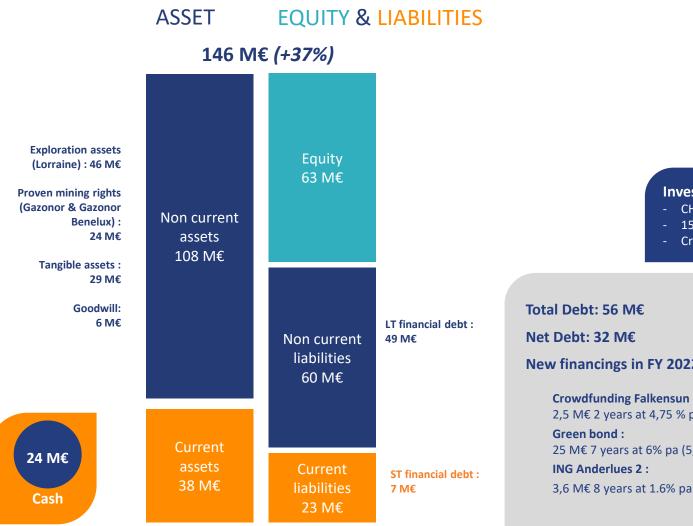


€ thousand	2022	2021
REVENUES	26,220	10,236
Other operating income	461	711
Opex	(6,343)	(4,231)
G&A	(6,386)	(3,560)
Other revenues and expenses	1,143	91
Dotations nettes sur provisions	1,269	(324)
EBITDA % of revenues	16,365 62 %	2,924 29 %
Depreciation and amortisation	1 (2,110)	(1,506)
OPERATING INCOME	14,255	1,418
% of revenues	54 %	14 %
FINANCIAL RESULT	2 (4,569)	(1,196)
Current and deferred taxes	3 (2,487)	71
NET INCOME GROUP SHARE % of revenues	7 314 28 %	274 3 %
Interest share not giving control NET INCOME	4 (115) 7,199	19 293

- 1 Amortisation related to new CHPs in Béthune and Anderlues 2
- Increased financial costs due new crowdfunding for 2,5 M€ and green bond for 25 M€ and previous shareholders loans arrangements (now repaid)
- 3 2 M€ tax charge in France and Belgium (after available carry forward tax losses)
- Minority interests in Cellcius (49%), FalkenSun (25%) and Cryo Pur (4%)

STRENGTHENED FINANCIAL STRUCTURE





June 30th 2022

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50% **Net Debt**

to Equity

Investments

- CHPs: 5,2 M€
- 15 MW: 5,8 M€
- Cryo Pur: 2,5 M€

13,6 M€

12

New financings in FY 2022 (+31 M€)

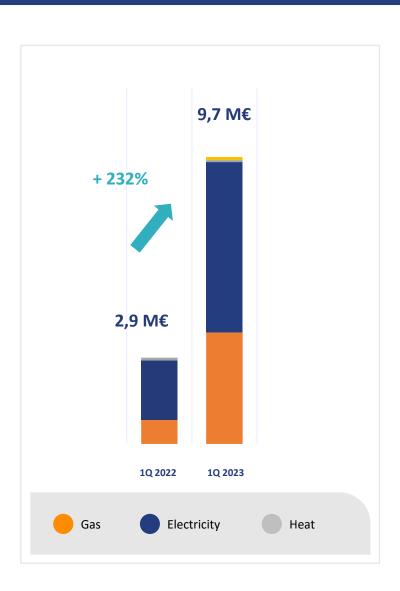
Crowdfunding Falkensun:

2,5 M€ 2 years at 4,75 % pa

25 M€ 7 years at 6% pa (5,5% if EBITDA > 15 M€)

Q1 2023 REVENUES: CONFIRMATION OF GROWTH GOING FORWARD





- 1Q23 Sales: +232% yoy
- Gaz: 3,7 M€, Electricity: 5,7 M€
- Further improvement in volumes, with the contribution from 5 new low-carbon energy production sites (Anderlues 2 and Avion 7)
- Ongoing strong energy prices (226 €/MWH average selling price in Belgium, and 2 new CHPs in France under PPA)

NEW 20 M€ GREEN BOND issued with Edmond de Rothschild Asset Management in September 2022 and available for the development of FDE's lowcarbon energy portfolio, including Cryo Pur.

POSITIVE ENERGY PRICES OUTLOOK







Strong visibility on revenues generation:

53% of current CHP
 portfolio under feed in tariff
 47% at market price, of which a portion is fixed at
 15-months

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ELECTRICTY PRICE IN BELGIUM(€/MWH)

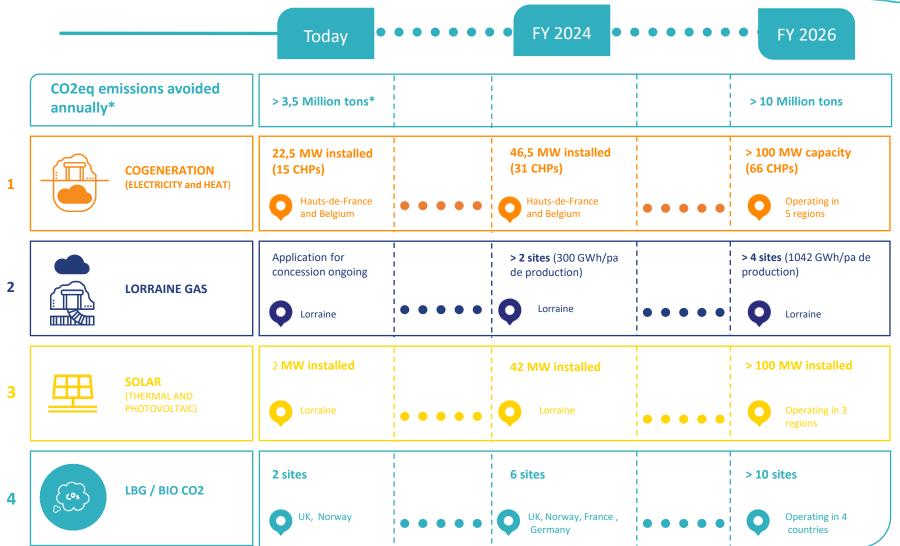


ELECTRICTY PRICE IN FRANCE (€/MWH)



FDE'S 2026 GROWTH PLAN





^{*} Of which 1.4Mtons is certified - Sources: 2019 Ineris certification updated with a Global Warming Potential of 82,5 (AR6 – IPCC) and including the Béthune and Avion 7 site (FDE extrapolation), 2022 Polytechnic University Mons study

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FY 2026 TARGETS

> 100 M€ annual revenues

EBITDA > **50 M€**

> 10 M tons of CO2_{eq} emissions avoided per year

THE COMPANY LISTING



KEY CORPORATE INFORMATION

(as of 24 October 2022)

Listing

Share price

Shares outstanding

Market capitalisation









Euronext Paris

€52,8 / share

5,2 M

275 M€

SELL SIDE COVERAGE

√ BUY

Target Price: €84

July 2022

Analyst: simon.jouck@ha-ib.de

√ BUY

Target Price: €81

August 2022

Analyst: vnikolova@midcapp.com

√ Hold

Target Price: €62

Onto how 2022

October 2022

Analyst: anis.zgaya@oddo-bhf.com

√ BUY

EXANE BNP PARIBAS

ODDO BHF

HAUCK & AUFHÄUSER

PRIVATBANK SEIT 1796

Target Price: €43-78

October 2022

Analyst: thomas.martin@exanebnpparibas.com



Annexes

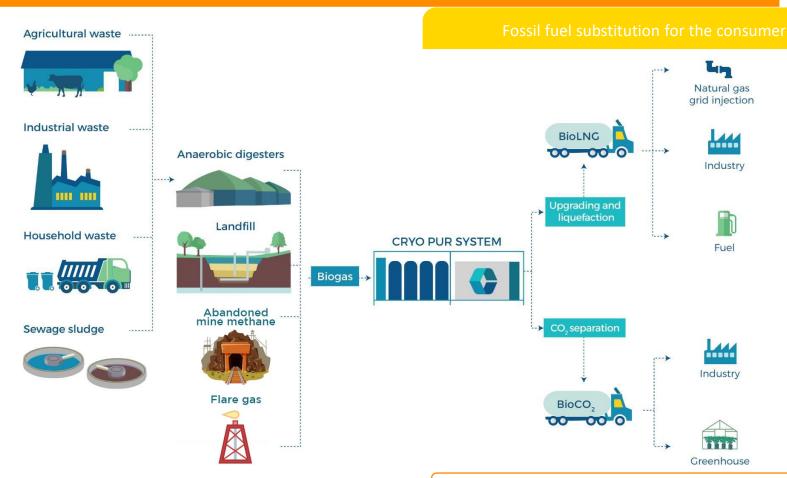




CRYO PUR'S DOUBLE POSITIVE IMPACT



Methane emission mitigation for farmers, cooperatives, waste managers, industrials and oil producers



Liquid CO2 market includes yield boosting (algea), solvent, heat transfert fluid (dry ice), other application such as food and beverage, medical uses, fuels, chemicals and building materials



BECOMING THE EUROPEAN LEADER IN GREEN GAS AND BIO CO2



Accretive acquisition for FDE

- Extensive technical due diligence done in 2018 for application to FDE's portfolio in Belgium
- 2,5 M€ Acquisition cost a massive discount due to special situation
- Instantaneous significant value creation for FDE that now benefits from a unique set of technology to target LBG, flare gas and bio-CO2 markets

Unlocking large opportunities in a growing markets

- Synergies on FDE's portfolio to monetize gas and CO2 on the back of the group's large reserve base
- Position FDE on growing strategic green gas and CO2 markets
- Benefitting from the founder's technical expertise to unlock value on CO2 certificates and other GHG related opportunities

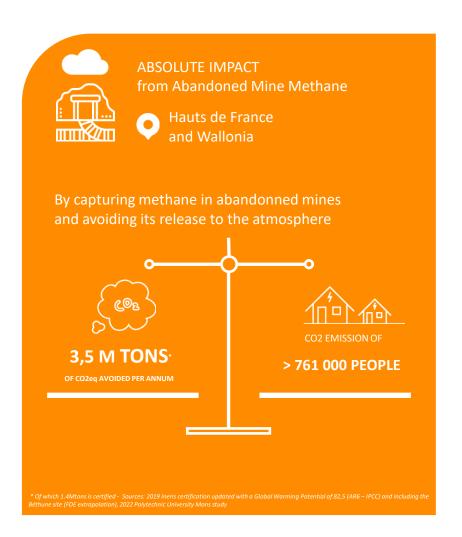
Through an integrated business model

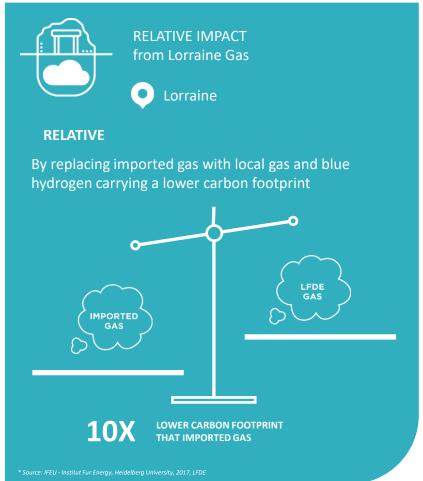
- Implementation of FDE's business model and strategy on the back of proven technology:
 - development, construction and operatorship of green gas and CO2 projects
 - standardized approach being applied for a large deployment (12-month time to market): pre-assembled and shipped units, limited on-site EPC work, automated operation and maintenance, etc
- Multiple sales channels to facilitate its expansion in new geographies

While avoiding significant amount of GHG emissions

FDE, A MAJOR PLAYER IN THE ECOLOGICAL TRANSITION







SIGNIFICANT GAS RESERVES



Sites	2P Reserves (in millions of m3)	Annual production (3) (in millions of m3)	In production since
Hauts-de-France (1)	3 552	51,0	5
Belgium (1)	358	11,7	3
Lorraine (2)	2 144	Under development	Production tests only
Total	6 054	62,7	

- (1) Certification DMT 2021 (2P pure gas)
- (2) Certification MHA Petroleum 2018 (2P pure gas)
- (3) Estimated production including 10 CHP (power + gas) in France and 5 CHP (power) in Belgium

Over 150 MW additional capacity could be installed out of 2P reserves excl. Lorraine

COGENERATION: A SECURE AND EASILY REPLICABLE BUSINESS MODEL



COSTS PER 1.5MW CHP SITE

Cogeneration Production in France and Belgium Full Capex
Between €1.5M and €2M
Bank financing = 90%

Main Opex: Maintenance and electricity (c. €250K per year)

+ large maintenance every 8 years (c. €250K one off)

Order of a Cogeneration unit

8 to 12

months

Installation and start of production



REVENUES

Between €1 500K and 2 900K **

PAY-BACK

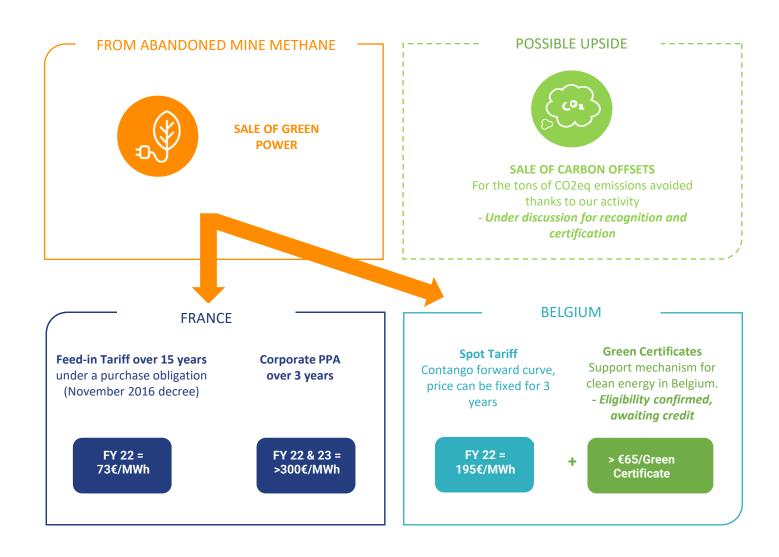
< 2 ans

^{*} Not including any green certificates in Belgium

^{**} Based on PPA under negotiation and assuming no revenues from heat

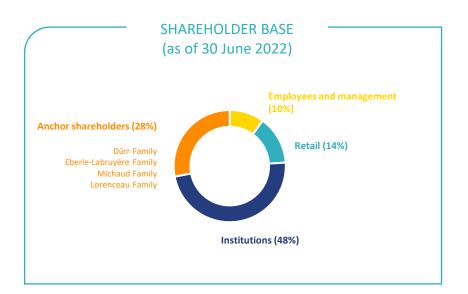
COGENERATION: STRONG REVENUES WITH FURTHER UPSIDE POTENTIAL





FINANCIAL SUPPORT











FDE: A RECOGNIZED OPERATOR SUPPORTED BY TIER 1 PARTNERS



SCIENTIFICALLY PROVEN





















INSTITUTIONAL BACK UP













CERTIFIED APPROACH











OUR COMMERCIAL PARTNERS













OUR FINANCIAL PARTNERS



















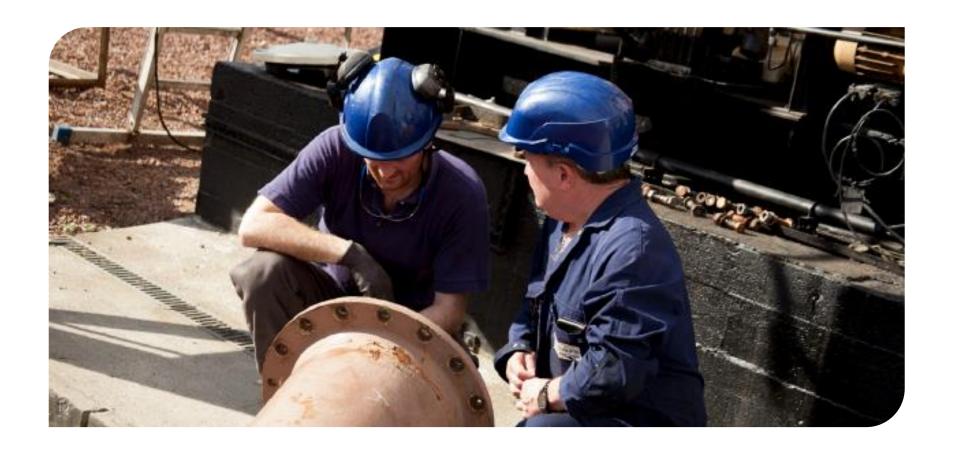












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