

Q1 2020/2021 turnover of € 1.5 million Revenue increase confirmed for 2021

Forbach, France, October 19, 2020 - 6 p.m. - La Française de l'Énergie (Euronext: LFDE - ISIN: FR0013030152) **has recorded further growth in its gas production volumes in the 1st quarter of 2020/2021 (+ 5%) and reports a gradual rise in gas and electricity prices in Belgium.** Although below the levels of the previous year, this trend is observed in October and should be confirmed towards the end of the year with winter time.

This positive trend is not yet reflected in the Group's first quarter revenues, which amounted to € 1.5 million compared to € 1.8 million last year. In addition to the unfavorable price effect over the period (-42% on gas), activity was also hampered by the exceptional slowdown in the production of green electricity during the summer.

Return to full production capacity after a temporary slowdown of green electricity over the first quarter

In the first quarter of 2020/2021, the green electricity production activity achieved a turnover of € 1.3 million, down by 15% compared to last year. This exceptional decrease is related on one hand, to the high temperatures in August requiring a reduction in the power of the CHPs in order to avoid damage due to overheating, and on the other hand to a long maintenance on a CHP unit following premature wear of the engine block. From mid-September onwards, the Group has regained its full production capacity.

In Belgium, the restart of the activity was accompanied by a significant rise in electricity prices. Thus, the average price over the 1st quarter (33.3 € / MWh) has almost returned to the level of last year (34.1 € / MWh) and has effectively doubled compared to the 4th quarter 2019/2020 (16,8 € / MWh). In France, the Group benefits from a guaranteed feed in tariff¹, enabling it to decorelate 74%² of its revenues from the market.

To date, the Group has gone back to optimal production with an average availability rate of over 95% on its entire activity.

Continuous increase in gas production volumes (+5%) masked by an unfavorable price effect.

In line with the previous financial year, **the gas production activity recorded a further increase of 5% in volumes over the 1st quarter of 2020/2021** despite several weeks of maintenance on the GRTgaz network, showing the reliability of the Avion site. However, the average price of gas over the period (€ 6.2 / MWh) remains below last

¹ Feed In tariff published in October 19th, 2016 decree

² Based on total Group revenues on the first quarter 2020/2021



year (€ 10.8 / MWh) and brings the turnover for this 1st quarter to € 0,2 M compared to € 0.3 M last year.

Strong increase in revenues confirmed for 2021 and 2022

As announced, the Group has just launched in Creutzwald the largest solar thermal plant in France producing into a public heating network, confirming its ability to deliver its projects in an efficient manner.

The Group will be able to rely on the commissioning of 2 new CHP units, in January 2021 on its Béthune site, and will continue to foster its overall installed capacity in 2021 with the installation of 5 additional CHPs on its existing sites.

Supported by a fully operational installed capacity and a gradual rise in prices, La Française de l'Énergie confirms its ambition to achieve annualized revenue of € 35 million with an EBITDA margin of over 45% by end of 2022.

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Next press release :
Presentation of annual results : October 20th 2020
December 3rd, 2020 – Shareholders' meeting

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About La Française de l'Énergie

La Française de l'Énergie is a Lorraine SME, leader in industrial ecology, specializing in producing the gas present directly in the coal and in the former coal mines of France and Belgium. Thanks to its recognised know-how in geology and engineering combined to its local positioning, La Française de l'Énergie supplies gas, green electricity and heat to regional players, replacing imported energy by energy local and cleaner energy. La Française de l'Énergie is on a significant growth path and aims to become a major player in the energy sector in Europe. The company is labelled as a young innovative company by Bpifrance.

More information available on www.francaisedelenergie.fr

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